



ProcessPro[®] Industry Profile:

Swiss-American Products, Inc.

Skin Care Products



Superior Skin Care

“Having important operational information right at our finger tips has been very empowering to our managers,”
- Ede Payne, Vice President Swiss-American Products, Inc.

Company History

Swiss-American Products, Inc., a leading manufacturer of medical products, began in 1988 by importing a moisturizer used to stop dry skin problems in the cold mountains of the Swiss Alps. Optimized over time for the American market, the Elta product line expanded significantly and is now manufactured in the U.S. Skin care products continue to focus on solving serious skin problems such as severe dry skin, skin problems from diabetes, burn care and radiation dermatitis. Additional Elta product areas include continence care, sun care, massage therapy, wound care, psoriasis and eczema care, and enzyme-enhanced products.

Situation

As Swiss-American grew, it expanded its contract manufacturing as well as manufacturing its own Elta product line. With this growth and new business direction, its software needs were changing and growing as well. The existing system was not equipped to handle the demands of a manufacturing plant, nor was it specialized enough for pharmaceutical manufacturing and regulatory compliance functionality needed to be competitive. As Swiss-American began its quest for a new software system, they had several requirements which were viewed as critical to any new system.

<i>Requirement</i>	<i>Description</i>	<i>Solution - ProcessPro[®]</i>
Integrated Business Software	Swiss-American was running a stand-alone accounting system and using several spreadsheets for production. Maintaining information in a limited format was a very cumbersome task.	ProcessPro is a completely integrated ERP system, from sales order entry, through manufacturing, shipping and the accounting process, with one source for total support.
Complete Lot Traceability	Swiss-American needed the ability to more efficiently track lot numbers of raw materials and finished goods. Manual tracking of lot numbers led to inefficient use of resources when tracking controlled inventory.	ProcessPro's lot tracking allows Swiss-American to assign an internal lot number to each receipt of material. This lot number is tied to the vendor lot number, reducing confusion often caused by multiple receipts of the same vendor lot of material. The finished good lot number tracking allows Swiss-American to easily meet FDA/GMP recall requirements.
True MRP System	Swiss-American was planning its purchasing and production needs from spreadsheets and educated guesses by employees. This method was often inaccurate and Swiss-American was struggling to maintain adequate amounts of raw materials for scheduling timely batch production.	Using ProcessPro's MRP, Swiss-American's purchasing and manufacturing managers were able to more efficiently work together in maintaining optimal inventory levels and an efficient manufacturing schedule.

<i>Requirement</i>	<i>Description</i>	<i>Solution - ProcessPro®</i>
Efficient Sales Order Entry	Swiss-American takes orders via fax and phone and manually enters them into the system.	ProcessPro's robust sales order entry application offers one screen that lists commonly ordered customer-specific items, allowing efficient and fast order entry.
Common Carrier Interface	The time critical nature of supplying the medical industry often requires shipment tracking. Swiss-American needed a nearly instantaneous way to track shipments and supply the information while the customer was still on the phone.	Customer addresses are used directly from ProcessPro, reducing data entry errors and personnel needs. Freight charges are automatically added based on customer billing terms, thus reducing manual billing errors. With customer shipping status immediately available at their fingertips, ProcessPro allows Swiss American to easily fax or e-mail shipping information.
Solid/Accurate Inventory Control	Unable to easily and efficiently track its inventory levels, Swiss-American needed to maintain accurate inventory levels in a real-time environment.	ProcessPro provided Swiss-American with live inventory updates and on-hand, allocated and projected inventory levels by combining batch tickets, sales orders, purchase orders and current inventory levels.

Conclusion

Swiss-American found ProcessPro to be an ideal fit for their operations. With complete lot traceability, MRP, purchasing and manufacturing projections, ProcessPro enabled Swiss-American to vastly improve the accuracy of inventory levels. The integrated ProcessPro system with the UPS interface reduced dual-entry and laborious procedures, creating a more efficient and cost-saving operation.

To find out how we can help you achieve optimal operational efficiency, contact ProcessPro to request a free multimedia demo CD and product literature.

“ProcessPro’s exceptional reporting and audit trail functions have helped in gaining and retaining our major accounts,” reports Ede Payne, VP & General Manager of Swiss-American Products, Inc. “It reinforced our clients’ confidence in our ability to meet their needs.”



Swiss-American Products, Inc. Dallas, TX



ProcessPro® software is proud to be the leading Windows-based software for the process manufacturing industry. ProcessPro seamlessly integrates all aspects of your plant operation, from beginning order entry through manufacturing, packaging, shipping and accounting. Competing in the middle market, ProcessPro rises above the other industry software in production capabilities, financial integration, user interface, system functionality, flexibility and more.

ProcessPro® software thanks Swiss-American Products, Inc. for sharing its business’ success in using ProcessPro!

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