



ProcessPro[®]
software

ERP Software Solutions for Process Manufacturers.

Since 1955

GACO WESTERN

Waterproofing and Insulating our World, from NASA to your Neighborhood,
Gaco Western has you Covered with Innovative Solutions.

Industry Profile: Paints and Coatings



“ProcessPro has allowed us to integrate our manufacturing, formulation, and accounting system into one software package as well as moving our company to evaluating information in real time,”

Bob Johnson, Vice President and General Manager



“The implementation process took two months and when we went live, we did not miss shipping a single order on time,” states Bob Johnson. “It was great teamwork by all.”

Company History

Gaco Western, LLC is one of the oldest and best respected manufacturers of retail- and commercial-grade waterproofing and insulating products dating as far back as the 1930’s when Ed Gates began experimenting with liquid neoprene coatings. Since 1955, this company has been known in the construction industry for top-quality products and exceptional customer service. With offices in Seattle, WA, Orchard Park, NY, and Waukesha, WI, Gaco markets its products through contractors, direct sales, and distribution. Gaco also has warehousing in several states, Puerto Rico, and Guam.

Situation

Gaco Western, Inc. was not only functioning under several databases, but also as separate business entities at each of its locations. They had two databases for raw materials, one for finished goods, an additional database for formulations, a different one for labeling, and yet another for MSDS. The company needed an integrated system for material, formulations, and labeling. The second greatest need felt by Gaco was for all locations to be operated as one business in order to facilitate instant access of information between sites.

Exceptional Results

Working as one complete manufacturing and financial package, the ProcessPro ERP software system integrated all of Gaco Western’s critical business functions such as Order Entry, Purchase Orders, Accounts Payable and Receivable, Inventory Control, Quality Control, and more.

With Gaco’s multiple manufacturing and warehouse locations now being operated as one business unit, each site has instant access to current, accurate information.

“It’s great to be able to access the system just about anywhere to check financial and other information, and in real time,”

Peter Davis, CEO

With ProcessPro’s committed team of experts both in implementation and product knowledge, Gaco Western transitioned from their old cumbersome software to the new ProcessPro software package smoothly and successfully.

Keeping up with today’s competitors is difficult, especially within the coating manufacturing industry. Gaco is judged by the quality of the products and services it delivers. ProcessPro is at the cornerstone of maintaining Gaco’s 45-year reputation of being the best in the industry.

Requirement	Description	ProcessPro® Solution
Efficiency/ System Integration	Gaco's multiple database software system had many limitations when it came to extracting data and processing transactions within the system.	One software impeccably integrates all systems to significantly reduce time spent on processing transactions, thus increasing efficiency and profit.
Customer Service	While customer service was one of Gaco's greatest strengths, it was also its most cumbersome responsibility. A lot of information was held by only a few people, making the other departments dependent upon these specific individuals for each transaction.	ProcessPro's integrated system, along with an experienced ProcessPro Power Team to cross train Gaco employees, expanded the links of communication between departments by entering all of the "people" knowledge into the software package, giving more individuals access to necessary information. This created a tremendous boost in customer satisfaction.
Multiple Site Management	With offices in two locations, Gaco had numerous General Ledger Accounts resulting in a significant amount of extra time spent on managing the two separate businesses.	Using ProcessPro, Gaco was able to eliminate half of its General Ledger accounts by merging both sites into one business entity while at the same time still allowing Gaco to track different accounts to each location.
Real Time Reporting/ Inventory Control	Gaco was using a variety of custom reports that they wrote using a "quick reports" utility that was available through their existing system. These reports were generated to break down sales and inventory information into a format that would allow the user to verify the data. The problem arose when time would lapse between the compilation and presentation of the information.	The Inventory Control module of ProcessPro automatically tracks inventory balances, serial numbers, lots, and product line information. By design, this module updates inventory balances with information from Sales Orders, Purchase Orders, and Accounts Receivable and can print out extensive reports with real time reporting for up-to-the-minute control of inventory.
Outstanding Vendor Support	Gaco's old software system was installed by a VAR. They received very little support. In addition, there was no existing upgrade path for the software package.	Having chosen ProcessPro means that Gaco is able to work directly with the software developers. Whenever a problem occurs, ProcessPro experts are readily available to help with a resolution.

ProcessPro®
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ProcessPro® software is proud to be the leading ERP software for the highly-regulated process manufacturing industry. ProcessPro seamlessly integrates all aspects of your plant operation, from beginning order entry through manufacturing, packaging, shipping and accounting. Competing in the middle market, ProcessPro rises above the other industry software in production capabilities, financial integration, user interface, system functionality, flexibility and more.

Get the tools you need to operate an efficient, highly regulated industry. Contact ProcessPro to find out how we can help you attain the fine quality standards established for your business, participate in a free on-line demonstration, and/or receive product literature.

ProcessPro® software thanks Gaco Western, LLC for sharing its business' success in using ProcessPro!

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