

Case Study – Lawler Foods Ltd.

Challenge

Lawler was previously utilizing an ERP software system they struggled with for almost a decade. The first of three main issues was the inability to use the Material Requirements Planning (MRP) functionality within the system; an improper fit left their business with individually scheduling for three plants manually which cost them nearly two days worth of labor. Secondly, the scanning aspect of their previous software was a third party add-on that they didn't receive any support when issues arose. Finally, accounting was also operated via a third party add-on and didn't function as "true" accounting software, therefore decreasing productivity with the accounting staff and leaving them again stranded without product support to navigate any issues.

Solution

While evaluating their previous ERP system, Lawler decided to implement ProcessPro's ERP solution, a fully integrated and industry specific ERP software that strongly matched their company's business operations and objectives.

SOFTWARE ADD-ON APPLICATIONS:

- Warehouse Management Solution (WMS)
- Dock Scheduling
- Research and Development (R&D)

Software Installation

Lawler implemented ProcessPro in October 2011. Their previous experience implementing other ERP systems were difficult; they had numerous contacts for each component of the software which often halted progress and was an ongoing frustration. "We can't say enough about our implementation specialist," Collier said. "He was familiar with every aspect of the software and could provide instant feedback to any ideas that we threw at him. Implementing with ProcessPro went really smooth and had the flexibility to go at the pace that was most comfortable for us."

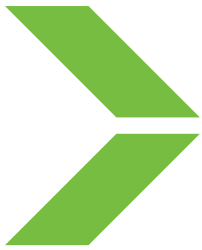


CLIENT PROFILE

Lawler Foods Ltd. is a family-owned and operated manufacturer of gourmet cheesecakes, cakes and pies that are served in restaurants, hotels and other fine foodservice establishments around the world.

"ProcessPro truly cares about its clients. I haven't talked to anyone who wasn't anything but helpful and kind."

Mike Collier
Director of IT
Lawler Foods Ltd.



Case Study – Lawler Food Incorporated

Results

SCHEDULING

Scheduling all three plants through ProcessPro's MRP versus being forced to do it manually, saved tremendous amounts of time and labor – from one and a half days of work down to only a half day. MRP has also helped them maintain adequate amounts of raw materials for scheduling timely batch production. "We now know what we need to manufacture versus guessing what items we need to produce," said Collier.

WAREHOUSE MANAGEMENT

Utilization of ProcessPro's fully integrated WMS system increased Lawler's inventory accuracy and minimized shipping errors and resulting returns. Now able to better utilize their warehouse space, they've improved their logistics and distribution operations.

TRUE ACCOUNTING PACKAGE

Combining a complete billing and accounts receivable system with extensive sales analysis reports with account payable ability to create checks, track credits, discounts, warning generations to help prevent losses, etc. gave Lawler the capability to effectively manage business expenses. "Our accounting department loves it – it's exactly what they're used to operating," said Collier.

EASY SALES ORDER ENTRY

ProcessPro's Order Entry generates, schedules and maintains sales orders and sales order backlogs. The ease of use within the software allowed Lawler simple screen navigation – gone were the days of closing each screen to run a new inquiry – they were able to have multiple screens open at once saving them time and frustration.

Future

Lawler is committed to continuing investment in ProcessPro. They are in the process of creating an internal company R&D team to streamline its processes of setting up and managing recipes. They'll also introduce Dock Scheduling to schedule and manage their inbound and outbound shipments while providing users visibility to identify additional capacity that may be available.

BENEFITS OVERVIEW:

SCHEDULING

WAREHOUSE MANAGEMENT

TRUE ACCOUNTING PACKAGE

EASY SALES ORDER ENTRY



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