

## Case Study – Pacific Nutritional, Inc.

### Challenge

When PNI began their search for an ERP solution they addressed three main agents of change that they would require in a new system. For starters, PNI was in need of fully integrated ERP system that was specifically designed for their highly regulated industry. They were operating on a manufacturing system that wasn't connected to the accounting system they utilized. Another search criterion was a strong, committed, client service team to support the software. Finally, PNI wanted to upgrade from DOS operating system to a Windows system.

### Solution

PNI implemented ProcessPro's ERP solution in 2008. Staying abreast of the industry requirements, PNI felt confident in ProcessPro's commitment and ability to meet the highly-regulated industry needs.

#### SOFTWARE ADD-ON APPLICATIONS:

- Scheduling
- Warehouse Management Solution (WMS)



#### CLIENT PROFILE

Pacific Nutritional, Inc. (PNI) is the Pacific Northwest's leading custom manufacturer of dietary supplements focusing on multi-ingredient formulas of vitamins, minerals and botanicals in capsules, tablets and powders since 1980. PNI is USDA Organic Certified, Natural Products Association current Good Manufacturing Practices (cGMP) certified, and every step in production meets the requirements for Kosher and Halal Certification.

*"The exceptional implementation and support teams are really what make ProcessPro stand out,"*

*Bob Miller  
Controller  
Pacific Nutritional, Inc.*



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## Results

### GROWTH

PNI was experiencing an essential need for a software system that would be able to meet their long-term needs and grow with them in their changing industry. ProcessPro offered a fully customizable ERP software system that could handle their current situation and projected future growth. PNI's focus is to help their customers develop products and services that will increase their client's market share. PNI has nearly doubled its annual revenue.

### SOLID AND ACCURATE INVENTORY CONTROL

PNI's manufacturing operations experience thousands of inventory transactions per day that move through quarantine and into inventory for use in production. Their previous system lacked the ability to facilitate this need and was time consuming of their staff. ProcessPro has simplified the inventory control process, making it easily traceable and less time consuming for their staff.

### LOT TRACEABILITY

PNI also required the ability to track lot numbers for raw materials and finished goods. ProcessPro provides complete lot traceability for incoming raw materials, quarantined inventory, finished products and outgoing shipments. PNI has a solid system in place to provide for complete audit trail capabilities to meeting the Food and Drug Administration guidelines and uphold cGMP compliance.

## Future

PNI is continuing to grow on a rapid curve while increasing their market share by providing exceptional products and service to their current and future clients. PNI anticipates that they will be implementing WMS in the near future to further streamline their processes and improve operational efficiencies. WMS will provide PNI increased efficiencies in inventory control, invoicing, and shipping through the use of barcode scanners.

### BENEFITS OVERVIEW:

GROWTH

SOLID AND ACCURATE INVENTORY CONTROL

LOT TRACEABILITY



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