

# ProcessPro



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## Randy Kirschner,

Sales Executive

### Education

Bachelor of Science, Agriculture/Business,  
University of Florida

### Volunteer

Army ROTC

### Honors

The Bronze Star Medal – United States Army,  
Desert Storm 1991

Army Commendation Medal – United States Army,  
Europe 1993

### On the Personal Side

When Randy isn't traveling for work, he enjoys spending time with his family, vacationing, and cheering on his alma mater the Florida Gators!

As a Sales Executive, Randy understands that clients come first; he demonstrates this through nurturing in-depth relationships, as well as, listening to the business, operational, and manufacturing needs of prospects and clients. His goal is to effectively identify and match a prospect's critical business needs by combining his comprehensive knowledge of the manufacturing process with the desire to help them be more efficient and profitable in their businesses.

Randy has more than 20 years of software sales experience and has held numerous sales executive positions. In his current role, Randy serves the eastern half of the United States and Canadian territories.

## Contact Randy Kirschner

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