



Randy Kirschner, Sales Executive

As a Sales Executive, Randy understands that clients come first; he demonstrates this through nurturing in-depth relationships, as well as, listening to the business, operational, and manufacturing needs of prospects and clients. His goal is to effectively identify and match a prospect's critical business needs by combining his comprehensive knowledge of the manufacturing process with the desire to help them be more efficient and profitable in their businesses.

Randy has more than 20 years of software sales experience and has held numerous sales executive positions. In his current role with ProcessPro, Randy serves the eastern half of the United States and Canadian territories.

Education

Bachelor of Science, Agriculture/Business,
University of Florida

Volunteer

Gwinnett Football League Official

GHSA High School Certified
Football Official

Gwinnett Lacrosse League Official

GSHA High School Lacrosse Official

Army ROTC

Honors

The Bronze Star Medal – United States Army,
Desert Storm 1991

Army Commendation Medal – United States
Army, Europe 1993

On the Personal Side

When Randy isn't traveling for work, he enjoys spending time with his family, vacationing, and cheering on his alma mater the Florida Gators!

Contact Randy Kirschner

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