

# ProcessPro




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## Tim Sands,

### Business Development Manager

#### Education

Bachelor of Science, Mass Communications,  
St. Cloud State University

#### Professional Activities

Natural Products Association, Member  
Organic Trade Association, Member  
Private Label Manufacturing Association, Member

#### Volunteer

Albany Youth Basketball Association  
Albany Elementary School PTO  
Our Saviors Lutheran Church  
Treasurer, Church Council, Personnel Committee

#### On the Personal Side

When Tim is not attending his kids sporting events, he enjoys golfing, and cheering on the MN Gophers.

Tim is a sales professional with nearly 20 years of experience. In his current role as Business Development Manager, he develops relationships with prospective clients within the process manufacturing industry regarding ERP systems selection. Tim takes pride in his logical thinking and broad multi-industry knowledge, garnered through his career in software and insurance sales, to help uncover and identify similarities between manufacturers' pain points and ProcessPro's offerings. He enjoys the challenges of growing and fostering the team of business development representatives and in doing so continuing to augment his industry knowledge.

Prior to joining OSAS, Tim was a territory manager for a multi-national Life/Health insurance company. He spent five years building, training, and managing a successful, high performing team in a competitive market. Preceding this, Tim was a director of training and performance for a top 50 teleservices firm representing several political parties, committees, senatorial and congressional accounts, private and non-profit sector, sales, and service clients.

### Contact Tim Sands

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