



Timothy Sands, *Manager, Business Development*

Tim is a sales professional with nearly 20 years of experience. In his current role as Business Development Manager, he develops relationships with prospective clients within the process manufacturing industry regarding ERP systems selection. Tim takes pride in his logical thinking and broad multi-industry knowledge, garnered through his career in software and insurance sales, to help uncover and identify similarities between manufacturers' pain points and ProcessPro's offerings. He enjoys the challenges of growing and fostering the team of business development representatives and in doing so continuing to augment his industry knowledge.

Prior to joining ProcessPro, Tim was a territory manager for a multi-national Life/Health insurance company. He spent five years building, training, and managing a successful, high performing team in a competitive market. Preceding this, Tim was a director of training and performance for a top 50 teleservices firm representing several political parties, committees, senatorial and congressional accounts, private and non-profit sector, sales, and service clients.

Education

Bachelor of Science, Mass Communications,
St. Cloud State University

Professional Activities

Natural Products Association, Member
Organic Trade Association, Member
Private Label Manufacturing Association,
Member

Volunteer

Albany Girls Basketball Association
Minnesota State High School Coaches
Association, Member
Our Saviors Lutheran Church
Congressional Council

On the Personal Side

When Tim is not attending his kids sporting events, he enjoys golfing, and cheering on the MN Gophers.

Contact Timothy Sands

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Learn More About ProcessPro

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